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GIG Energy was engaged by a large, multi-state cannabis cultivation and dispensary operation to develop a comprehensive energy portfolio strategy. The client needed effective, scalable solutions that helped mitigate energy price risk, offset grid charge increases and create resiliency. The client opted to diversify its energy portfolio to implement DER's (distributed energy resources) to avoid 100% grid-based power.

### Solutions

- Managed, layered hedge electricity purchasing strategy
- Managed, layered hedge natural gas purchasing strategy
- Demand Response Program
- 2MW On-Site Solar Development
- Energy Decision Software to monitor energy analytics
- Solar Ground Lease Negotiation



### Client Results

- ✓ \$250,000+ dollars in annual savings for EL & NG
- ✓ \$75,000 in Demand Response Dollars Earned
- ✓ 2MW Solar Development to offset 4,000 MWh of electricity load
- ✓ Energy Decision Software to improve facility operations and monitor energy consumption
- ✓ SREC Brokerage totaling \$2.2M in client earnings

### Ongoing Client Support

We continue to support the clients need to manage energy cost/risk and resiliency.

- ⚡ **Electricity Strategy**  
GIG continues to monitor electricity prices and layer hedges to mitigate cost/risk.
- ⚡ **Natural Gas Strategy**  
GIG continues to monitor natural gas prices and layer hedges to mitigate cost/risk.
- ⚡ **Grid Resiliency**  
GIG continues to design & engineer an additional 3MW Micro-Grid project creating grid resiliency.